

Making AR/VR A Reality

NYSE American: EMAN Investor Presentation – May 2023

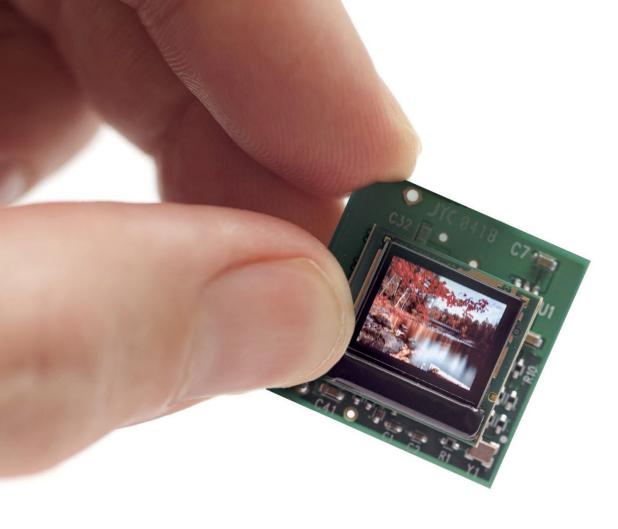
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Certain statements made by us in this presentation that are not historical facts or that relate to future plans, events or performances are forward-looking statements within the meaning of the federal securities laws. Our actual results may differ materially from those expressed in any forward-looking statement made by us. Forward-looking statements involve a number of risks or uncertainties including, but not limited to, the risks described under the heading "Risk Factors" in the Company's filings with the Securities and Exchange Commission, including, but not limited to, the Company's Reports on Form 10-K for the year ended December 31, 2022. All forward-looking statements are qualified by those Risk Factors as well as the Company's "Statement of Forward-Looking Information" in such filings. All statements made by us in this presentation are further qualified in all respects by the information disclosed in the Company's filings with the Securities and Exchange Commission. These statements are only predictions. We are under no duty to update or revise any forward-looking statements to conform such statements to actual results or events, and do not intend to do so.

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Vision:

Enable the visualization of digital information and imagery with OLED technology

A Pioneering Technology Leader with a Broad IP Portfolio

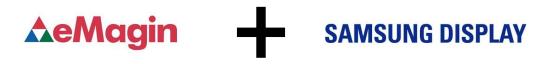
- A technology leader with proprietary and patented direct patterning technology (dPd[™]) for ultrahigh brightness in color, and the sole U.S. manufacturer of OLED microdisplays
- Uniquely positioned to capitalize on growing addressable markets in military, industrial and consumer applications for high-brightness AR/VR solutions
- U.S. government funding of approximately \$39 million for manufacturing supports equipment procurement and improvements in growth, innovation and productivity
- Deep applications expertise and broad IP portfolio that is aligned with diverse customer base and long-term industry trends
- Well-established military and aviation market presence benefiting from modernization trends; leverageable platform for high growth opportunities in consumer and commercial end markets
- Highly experienced management team with industry-leading technical expertise enabling a substantial runway for value creation

eMagin's Definitive Merger Agreement with Samsung Display

△eMagin — SAMSUNG DISPLAY

- On May 17, 2023, eMagin entered into a definitive merger agreement with Samsung Display, a subsidiary of Samsung Electronics.
- Under the terms of the merger agreement, all outstanding shares of eMagin common stock on a fully diluted basis will be acquired for \$2.08 per share in cash, in a transaction valued at approximately \$218 million.
- The agreement provides a significant premium for shareholders, reflects eMagin's technical achievements to date, and represents a win for customers and employees.
- By teaming with Samsung Display, eMagin can achieve the full potential of its next-generation microdisplay technology with a partner that can provide the resources and expertise needed to scale production.

Approval and Timing





On May 17, 2023, eMagin entered into a definitive merger agreement with Samsung Display, a subsidiary of Samsung Electronics.



A special meeting of shareholders will be announced to vote on the potential transaction.



The transaction is expected to close in the second half of 2023, subject to the approval by eMagin's stockholders, applicable regulatory approvals and other customary closing conditions.







eMagin at a Glance

Headquarters: Hopewell Junction, NY

Employees: 100+

Revenue: \$6.6M in Q1 2023

• 97% from Product Sales, 3% Contracts

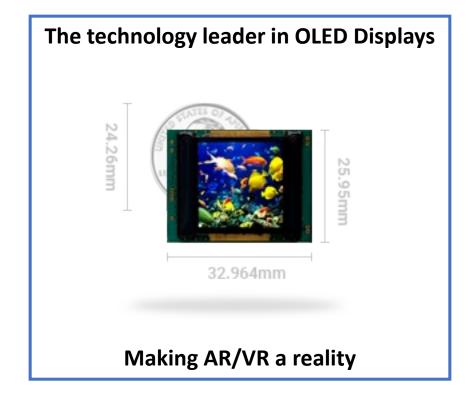
47% U.S., 53% International

17 countries served

Market Cap: \$166 M*

Ticker/Exchange: **EMAN / NYSE American**

Patents: **73 issued, 24 pending**





^{*}Based on closing price on 05/19/23 and approximately 83.1 million shares outstanding.

Leveraging Our Military Experience to Seize New Opportunities



Establish partnerships for high-volume manufacturing

Develop commercial and consumer electronics customer relationships for AR/VR opportunities



Grow commercial, medical and industrial presence

Expand military and aviation market share

Deepen penetration of leading-edge dPd[™] technology

Increase capacity and production yields; expand manufacturing capability

Quarter-To-Date Q1 2023 Update: Surpassing records and Strong Backlog



Financials

- Product revenues for the quarter-ended March 31, 2023 totaled \$6.4 million, compared with \$7.0 million in the prior-year period
- Contract revenues for the quarter-ended March 31, 2023 totaled \$0.2 million, compared with \$0.3 million in the prior-year period
- Backlog of open orders of \$16.0 million as of the end of Q1 2023 compared with \$14.8 million as of the end of Q4 2022
- Cash and cash equivalents of \$3.8 million as of March 31, 2023
- Expecting contract revenues to continue with development and scalability of dPd technology for consumer AR/VR



Operating Trends

- Continuing to supply sole-sourced displays under the Enhance Night Vision Goggle-Binocular (ENVG-B) program as it ramps to volume, as well as other key military programs worldwide
- As of the end of the first quarter, the Company has taken delivery of seven pieces of production equipment and received \$32.2 million of the total \$39.1 million in U.S. government funding awarded to eMagin to enhance its manufacturing capabilities as the only U.S. provider of OLED microdisplays
- In July 2022, the Company took possession of additional clean room and expansion space



Advancing Product Development

- Surpassed the previous record of 10,000 candela per square meter (cd/m2) by demonstrating 15,000 cd/m2 full-color WUXGA (1920x1200 pixels) prototype display using its dPd™ technology
- Continue to see strong interest in high-brightness XLE and direct patterned technology
- Steady progress on the development efforts for dPd technology and high brightness product roadmap

Serving a Critical Need in U.S. Defense Capabilities



- Recognized by the U.S. Department of Defense (DoD) as only domestic manufacturer of OLED microdisplays and designated as cornerstone of U.S. manufacturing base
- Received \$39.1 million in DoD funding for procurement and installation of capital equipment at the Hopewell Junction facility to enhance manufacturing capabilities and to sustain and enhance U.S. domestic capability for highresolution, high-brightness OLED microdisplays based on proprietary dPd technology
- Two-year, \$2.5 million development contract from U.S. Army's Program Executive Office for Simulation, Training and Instrumentation ("PEO STRI") awarded in Q2 2022 to secure U.S. source for a high-performance microdisplay that provides high brightness and visual acuity, even in bright daylight conditions. eMagin will design a backplane that will allow for significantly higher luminance of it dPd displays and leverage the full potential of the equipment acquired under the Title III and IBAS funding grants



Our OLED Technology Advantage: Lowest Power, Highest Brightness

- Brightest OLED commercially available monogreen with peak luminance over 40,000 cd/m²
- Full-color 15,000 cd/m² prototype display demonstrated in 2023
- Very high contrast greater than 1,000,000:1
- Lower power consumption yields longer battery life
- More compact form factor
- Lightweight solution
- Field tested for reliability and performance
- Nausea-free operation
- Superior performance and a competitive cost at higher volumes



A History of Technical Leadership Through Fundamental Innovations in Microdisplays

- Developed and shipped first full-color Active Matrix OLED in 2001
- Introduced sequentially higher resolution displays:

•	VGA	640x480	SXGA120	1280x1024
•	SVGA+	852x600	WUXGA	1920x1200
•	DSVGA	800x600	2Kx2K	2048x2048
•	SXGA096	1280x1024		4Kx4K

- Full-color SXGA OLED microdisplay
- First to develop high brightness monochrome green, now exceed 40,000 cd/m² at maximum luminance
- White with color filter displays, now exceed 3,000 cd/m²
- Demonstrated unique and proprietary full-color direct patterned dPd[™] prototype microdisplay exceeding 15,000 cd/m² in 2023

Direct Patterning Full-Color OLED Microdisplays

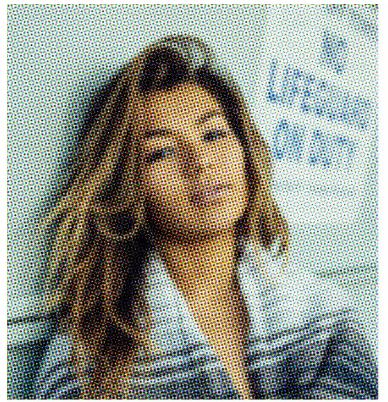
- AR/VR requires high brightness that is satisfied by our dPd technology
- Demonstrated WUXGA prototype with dPd technology world's first 15,000cd/m² full-color OLED microdisplay
- Patented, full-color dPd technology applicable to any OLED microdisplay
- Ongoing proof-of-concept with tier-one consumer company to develop dPd displays; if successful could lead to a licensing/royalty agreement
- Other advances used on white with color filter, like tandem OLED, can be used to move beyond 15,000 cd/m² peak luminance
- Roadmap to ~ 30,000 cd/m² full color peak luminance
 - Roadmap began with dPd measured at over 10,000 cd/m²
 - 2 year project underway to achieve 20,000 cd/m²
 - New equipment from \$39M grant was designed to produce these higher-luminance displays in production

Direct patterning is ahead today and will remain ahead

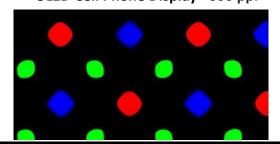


OLED Provides a Superior AR/VR Experience

Magnification Highlights eMagin's Superior Fill Factor

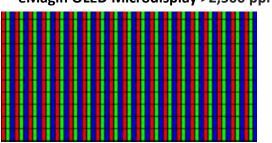


OLED Cell Phone Display ~600 ppi





eMagin OLED Microdisplay >2,500 ppi



The Future of AR/VR Powered by dPd





- Conventional OLED microdisplays use white OLED with color filters
 - Color filters absorb ~80% of the useful light; limited brightness and inefficient
- Only eMagin has Direct Patterned microdisplay technology for direct emission of red, green and blue light without color filters
 - Enables significantly higher brightness
 - Higher efficiency, much lower power consumption
- eMagin dPdTM prototype microdisplays have exceeded 15,000 cd/m²

*for illustrative purposes only

eMagin Technology Validation by Others

- Demonstrations attracted consumer companies
 - High brightness displays
 - Prototype 2k x 2k HMD
- First Company
 - Vetted the technology
 - Took a license to dPd technology
- Next 4k design for VR
 - Unique backplane design
 - dPd brightness required
- Technology attracted next company
 - New unique backplane design
 - dPd brightness improved to over 15,000 cd/m²





Deep Application Expertise and Broad IP Portfolio Create Significant Barriers to Entry

Patents

- 73 patents issued and 24 pending
- Includes silicon backplane, OLED architecture, process and packaging
- Key patents include ultra-high brightness directly patterned OLED displays

Know-how

- Includes silicon backplane, OLED architecture, process and packaging
- Back-plane design
- Anode patterning
- Direct patterning of OLED
- Thin film encapsulation
- Packaging methodology

Well-established Military and Aviation Business

Profile

- Predominately sole-source supplier
- Differentiated performance and leader in brightness
 - Visible in bright sunlight
 - High contrast for detail
- First mover in AR/VR for domestic and foreign military applications
- Global market leadership International and U.S. Army, Air Force, Special Forces, Navy/Marines
- Proven track record of performing in demanding applications and environments
- Long-standing customer relationships and extended program and product lifecycles
- Military microdisplays addressable market expected to increase
- Accelerating activity and program wins in aviation
- Trend away from LCD to OLED for better contrast and brightness

Customers















Products



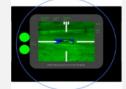
Enhanced Night Vision Goggle



Helmet Display



Laser Range Finder



Simulation Training Devices



Commercial and Medical Markets Represent New Growth Opportunities and End-market Diversification

Profile

- Products provide high reliability in stressful environments
- Visualize digital information and imagery
- Successful in supplying to medical imaging devices, veterinary ultrasound viewers, thermal cameras and hunting scopes

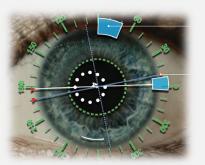
Family of Products







Cataract Surgery





fMRI Visual System



Veterinary Ultrasound



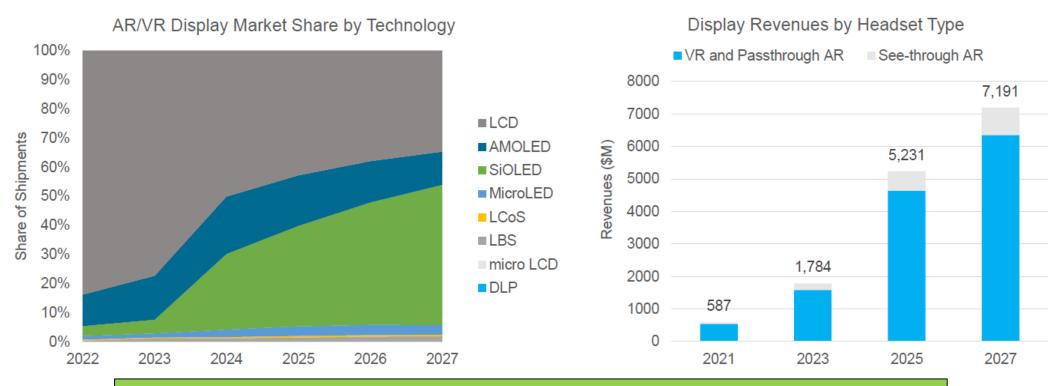
Hunting Scopes



Display Market Share and Revenues

- OLED on silicon (SiOLED) will capture the largest share of shipments from 2026, with LCD in second place.
- ▶ AMOLED will be back thanks to Sony's PSVR2. The increase in PPI will make this technology attractive again.
- ▶ Revenues for AR/VR displays will grow at a CAGR of 51.8%, from \$0.6B in 2021 to \$7.2B in 2027.

Chart excludes wearable monitor HMDs for Industrial & Medical applications



Source: DSCC 2022

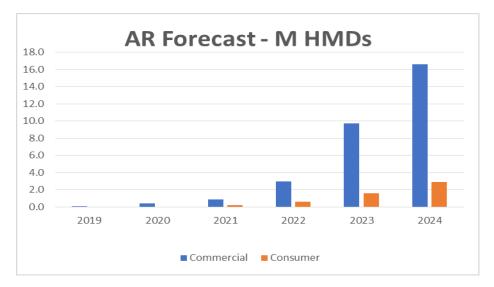
AR/VR Market grows to \$7.2B; OLED Microdisplays take the largest share

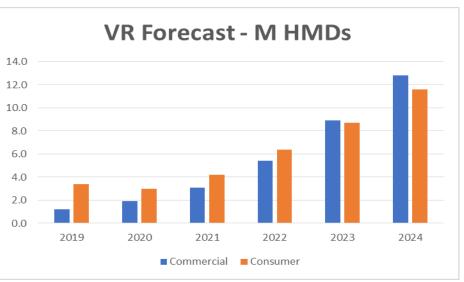


Well Positioned to Capitalize on Large Commercial and Consumer Opportunities

Profile

- ✓ Augmented reality for
 - Equipment repair
 - Factory automation
 - Service technicians
- √ Virtual reality for
 - Vehicle design
 - Training and simulation
 - Consumer gaming and entertainment
- eMagin is the only company with technology that satisfies the key requirements:
 - High brightness
 - High speed
 - High pixels per inch
 - High resolution





Source: IDC 2020

Our Manufacturing Footprint

Hopewell Junction, NY (Headquarters)

- Houses own equipment for OLED microdisplay fabrication, assembly operations, R&D and product development functions
- eMagin is the only US-based
 manufacturer of OLED microdisplays
- Approximately \$39 million in DoD
 awards for procurement and installation
 of capital equipment to enhance
 manufacturing and enhance dPd
 technology

100% U.S. Based Manufacturing



Class 10 Clean Room Operations



Photo-Lithography



In-Line Inspection



Metal Deposition



Glass Lid



OLED Deposition Cluster



Advanced Packaging Capabilities



Experienced Management Team of Recognized Industry Experts

Andrew Sculley CEO	 More than 20 years experience in OLED technology and manufacturing Led Kodak OLED Systems MS Physics Cornell, MBA Carnegie-Mellon
Dr. Amal Ghosh COO	 Pioneering inventor of disruptive OLED microdisplay technology at eMagin and Kodak PhD Physics MIT Past President of the prestigious Society for Information Display (SID)
Mark Koch CFO	 Previously eMagin's VP of Finance and Corporate Controller +25 years of financial experience Certified Public Accountant; BS Manhattan College
Oliver Prache SVP Product Development Interim VP of Operations	 OLED product commercialization pioneer at Pixtech (France) and OIS Optical Imaging Systems Diplôme d'Ingénieur from E.N.S.E.R.G.Grenoble France

A Pioneering Technology Leader with a Broad IP Portfolio

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- Uniquely positioned to capitalize on growing addressable markets in military, industrial and consumer applications for high-brightness AR/VR solutions
- U.S. government funding of approximately \$39 million for manufacturing supports equipment procurement and improvements in growth, innovation and productivity
- Deep applications expertise and broad IP portfolio that is aligned with diverse customer base and long-term industry trends
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Appendices



Consolidated Statement of Operations

eMAGIN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except share and per share data) (unaudited)

Three Months Ended March 31,

		2023		2022	
Revenues:		_		_	
Product	\$	6,368	\$	7,027	
Contract		227		331	
Total revenues, net		6,595		7,358	
Cost of revenues:					
Product		5,004		4,787	
Contract		117		82	
Total cost of revenues		5,121		4,869	
		1.424		2.400	
Gross profit		1,474	_	2,489	
Operating expenses:					
Research and development		1,203		1,484	
Selling, general and administrative		2,805		2,170	
Selling, general and administrative Total operating expenses		4,008		2,170 3,654	
Loss from operations		(2,534)		(1,165)	
Other (expense) income:					
Change in fair value of common stock warrant liability		_		1 146	
Interest expense, net		(207)		1,146 (214) 96	
Other income, net		120		96	
Total other (expense) income		(87)		1,028	
Loss before provision for income taxes		(2,621)		(137)	
Income taxes		`` _		_	
Net Loss	ŝ	(2,621)	\$	(137)	
Loss per share, basic and diluted	s	(0.03)	S	_	
	-	(****)	-		
Weighted average number of shares outstanding:					
Basic and diluted		81,993,294		72,835,629	
	·				

See notes to Condensed Consolidated Financial Statements.



Consolidated Balance Sheet

eMAGIN CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)
(unaudited)

	March 31, 2023			December 31, 2022
ASSETS				
Current assets:				
Cash and cash equivalents	\$	3,849	\$	4,346
Restricted cash		303		303
Accounts receivable, net		5,513		7,035
Account receivable-due from government awards		_		501
Unbilled accounts receivable		2,665		2,438
Inventories		8,804		8,709
Prepaid expenses and other current assets		688		594
Total current assets		21,822		23,926
Property, plant and equipment, net		51,171		49,099
Operating lease right - of - use assets		37		53
Intangibles and other assets		27		29
Total assets	\$	73,057	\$	73,107
	<u>-</u>	•		
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	1,199	\$	2,077
Accrued compensation	•	1,856	Ť	1.662
Revolving credit facility, net		- 1,050		1,037
Other accrued expenses		961		659
Omeractive expenses		12		12
Operating lease liability - current		38		54
Finance lease liability - current		1,229		1,229
Other current liabilities		471		231
Total current liabilities		5,766		6,961
Other liability - long term		14		14
Deferred income - government awards - long term		31,136		28,729
Finance lease liability - long term		13,545		13,608
Total liabilities		50,461		49,312
				,
Commitments and contingencies (Note 8)				
Shareholders' equity:				
Preferred stock, \$0.001 par value: authorized 10,000,000 shares:				
Series B Convertible Preferred stock, (liquidation preference of \$5,356) stated value \$1,000 per share, \$0.001 par value: 10,000 shares designated and 5,356 issued and outstanding as of March 31,				
2023 and 5,356 issued and outstanding as of December 31, 2022.		_		_
Common stock, \$0.001 par value: authorized 200,000,000 shares, issued 82,530,660 shares, outstanding 82,368,594 shares as of March 31, 2023 and issued 81,241,516 shares, outstanding				80
81,079,450 shares as of December 31, 2022.		82		
Additional paid-in capital		284,002		282,582
Accumulated deficit		(260,988)		(258,367)
Treasury stock, 162,066 shares as of March 31, 2023 and December 31, 2022.		(500)		(500)
Total shareholders' equity	_	22,596		23,795
Total liabilities and shareholders' equity	\$	73,057	\$	73,107

See notes to Condensed Consolidated Financial Statements.



Adjusted EBITDA

\$ in thousands

Three Months Ended March 31,

		2023		2022	
77 A 1	•	(2.621)	^	(127)	
Net income (loss)	\$	(2,621)	2	(137)	
Non-cash compensation		256		165	
Change in fair value of common stock warrant liability		_		(1,146)	
Depreciation and intangibles amortization expense		734		722	
Interest expense		207		214	
Adjusted EBITDA	\$	(1,424)	\$	(182)	