

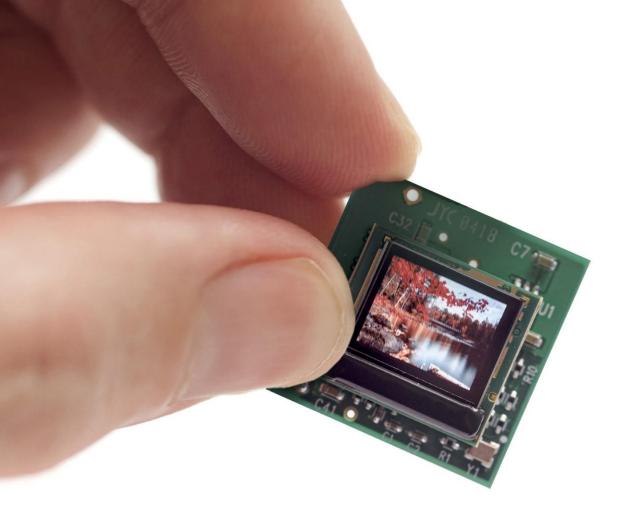
Making AR/VR A Reality

NYSE American: EMAN
Investor Presentation – November 2021

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Vision:

Enable the visualization of digital information and imagery with OLED technology

A Pioneering Technology Leader with a Broad IP Portfolio

- A technology leader with proprietary and patented direct patterning technology (dPd[™]) for ultrahigh brightness in color, and the sole U.S. manufacturer of OLED microdisplays
- Uniquely positioned to capitalize on growing addressable markets in military, industrial and consumer applications for high-brightness AR/VR solutions
- U.S. government funding of approximately \$39 million for manufacturing supports equipment procurement and improvements in growth, innovation and productivity
- Deep applications expertise and broad IP portfolio that is aligned with diverse customer base and long-term industry trends
- Well-established military and aviation market presence benefiting from modernization trends; leverageable platform for high growth opportunities in consumer and commercial end markets
- Highly experienced management team with industry-leading technical expertise enabling a substantial runway for value creation

eMagin at a Glance

Headquarters: Hopewell Junction, NY

Manufacturing: U.S. Domiciled

Employees: 100+

Revenue: \$29.4M in 2020

• 85% from Product Sales,15% Contracts

56% U.S., 46% International

30 countries served

Market Cap: **\$207.6M***

Ticker/Exchange: **EMAN / NYSE American**

Patents: **56 issued, 31 pending**

The technology leader in OLED Displays 24.26mm 32.964mm Making AR/VR a reality

^{*}Based on closing price on 11/8/21 and approximately 72.6 million shares outstanding.

Leveraging Our Military Experience to Seize New Opportunities



Establish partnerships for high-volume manufacturing

Develop commercial and consumer electronics customer relationships for AR/VR opportunities



Grow commercial, medical and industrial presence

Expand military and aviation market share

Deepen penetration of leading-edge dPd™ technology

Increase capacity and production yields; expand manufacturing capability

Year-To-Date Q3 2021 Update: Strong Backlog and 10,000 Nits Achieved



Financials

- Product revenues for nine months ended September 30, 2021 totaled \$17.2 million, compared with \$18.9 million in the prior-year period
- Contract revenues for nine months ended September 30, 2021 totaled \$1.7 million, compared with \$2.9 million in the prior-year period
- Backlog of open orders of \$14.9 million as of the end of Q3 2021, compared with \$10.3 million as of the end of Q2 2021
- Cash and cash equivalents of \$7.3 million as of September 30, 2021
- Expecting contract revenues to continue with development and scalability of dPd technology for consumer AR/VR



Operating Trends

- Continuing to supply sole-sourced displays under the Enhance Night Vision Goggle-Binocular (ENVG-B) program as it ramps to volume, as well as other key military programs worldwide
- In December 2020, signed a 10-year lease for 25% of additional space to house the new equipment, including equipment to be purchased for the Company's patented high-brightness dPd production process
- As of the end of the third quarter, the Company has taken delivery of four pieces of production equipment and expended \$12.2 million of grant money of the \$39.1 million in U.S. government funding awarded to eMagin to enhance its manufacturing capabilities as the only U.S. provider of OLED microdisplays



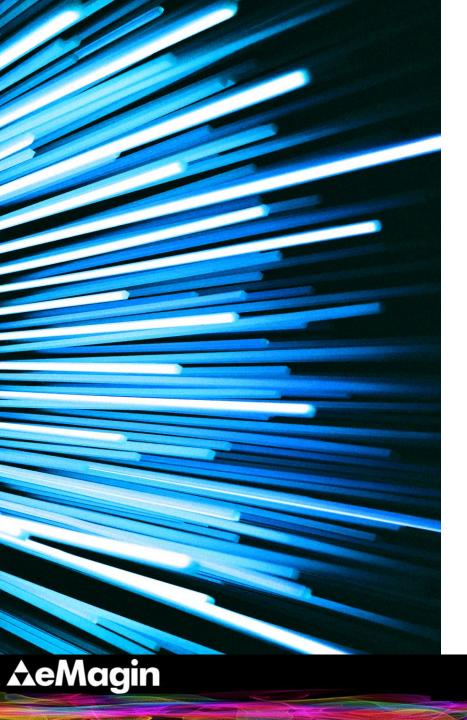
Advancing Product Development

- Achieved historic brightness milestone of 10,000cd/m2 for a full-color display using a single stack architecture
- Continue to see strong interest in high-brightness XLE and direct patterned technology
- Steady progress on the development efforts for dPd technology and high brightness product roadmap

Serving a Critical Need in U.S. Defense Capabilities



- Recognized by the U.S. Department of Defense (DoD) as the only domestic manufacturer of OLED microdisplays and designated as a cornerstone of the U.S. manufacturing base
- Received \$39.1 million in DoD funding for procurement and installation of capital equipment at the Hopewell Junction facility to enhance manufacturing capabilities and to sustain and enhance U.S. domestic capability for highresolution, high-brightness OLED microdisplays based on proprietary dPd technology



Our OLED Technology Advantage: Lowest Power, Highest Brightness

- Brightest OLED commercially available monogreen with peak luminance over 40,000 cd/m²
- Full-color over 10,000 cd/m² demonstrated
- Very high contrast greater than 1,000,000:1
- Lower power consumption yields longer battery life
- More compact form factor
- Lightweight solution
- Field tested for reliability and performance
- Nausea-free operation
- Superior performance and a competitive cost at higher volumes



A History of Technical Leadership Through Fundamental Innovations in Microdisplays

- Developed and shipped first full-color Active Matrix OLED in 2001
- Introduced sequentially higher resolution displays:

•	VGA	640x480	SXGA120	1280x1024
•	SVGA+	852x600	WUXGA	1920x1200
•	DSVGA	800x600	2Kx2K	2048x2048

SXGA096 1280x1024 4Kx4K

- Full-color SXGA OLED microdisplay
- First to develop 20k cd/m2 monochrome green in 2011
- First to develop 700 cd/m2 in full color in 2013
- Recent white with color filter displays exceed 1,500 cd/m2
- Demonstrated unique and proprietary full-color direct patterned dPd™ microdisplay of over 10,000 cd/m2

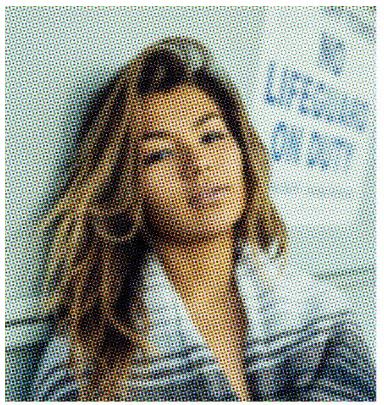


Direct Patterning: The Best Display Solution for AR/VR Applications

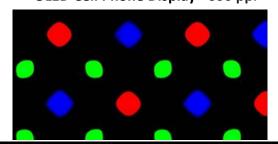
- dPd achieved over 10,000 cd/m2 brightness on a fullcolor WUXGA
- Full-color 2k x 2k display demonstrated by using dPd
- 4k x 4k full-color dPd microdisplay demonstrated

OLED Provides a Superior AR/VR Experience

Magnification Highlights eMagin's Superior Fill Factor

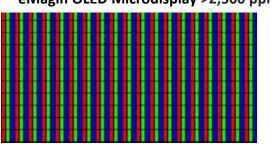


OLED Cell Phone Display ~600 ppi





eMagin OLED Microdisplay >2,500 ppi



The Future of AR/VR Powered by dPd™





- Conventional OLED microdisplays use white OLED with color filters
 - Color filters absorb ~80% of the useful light; limited brightness and inefficient
- Only eMagin has Direct Patterned microdisplay technology for direct emission of red, green and blue light without color filters
 - Enables significantly higher brightness; targeting 10,000 cd/m² at year end and 28,000 cd/m² by 2023
 - Higher efficiency, much lower power consumption
- eMagin is ahead today in full-color OLED microdisplay brightness and will stay ahead with dPd

*for illustrative purposes only



Deep Application Expertise and Broad IP Portfolio Create Significant Barriers to Entry

Patents

- 56 patents issued and 31 pending
- Includes silicon backplane, OLED architecture, process and packaging
- Key patents include ultra-high brightness directly patterned OLED displays

Know-how

- Includes silicon backplane, OLED architecture, process and packaging
- Back-plane design
- Anode patterning
- Direct patterning of OLED
- Thin film encapsulation
- Packaging methodology

Well-established Military and Aviation Business

Profile

- Predominately sole-source supplier
- Differentiated performance and leader in brightness
 - Visible in bright sunlight
 - High contrast for detail
- First mover in AR/VR for domestic and foreign military applications
- Global market leadership International and U.S. Army, Air Force, Special Forces, Navy/Marines
- Proven track record of performing in demanding applications and environments
- Long-standing customer relationships and extended program and product lifecycles
- Military microdisplays addressable market expected to increase
- Accelerating activity and program wins in aviation
- Trend away from LCD to OLED for better contrast and brightness

Customers















Products



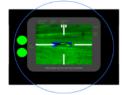
Enhanced Night Vision Goggle



Helmet Display



Laser Range Finder



Simulation Training Devices

Commercial and Medical Markets Represent New Growth Opportunities and End-market Diversification

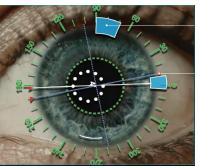
Profile

- Products provide high reliability in stressful environments
- Visualize digital information and imagery
- Successful in supplying to medical imaging devices, veterinary ultrasound viewers, thermal cameras and hunting scopes

Products













LASIK Surgery

Cataract Surgery

fMRI Visual System

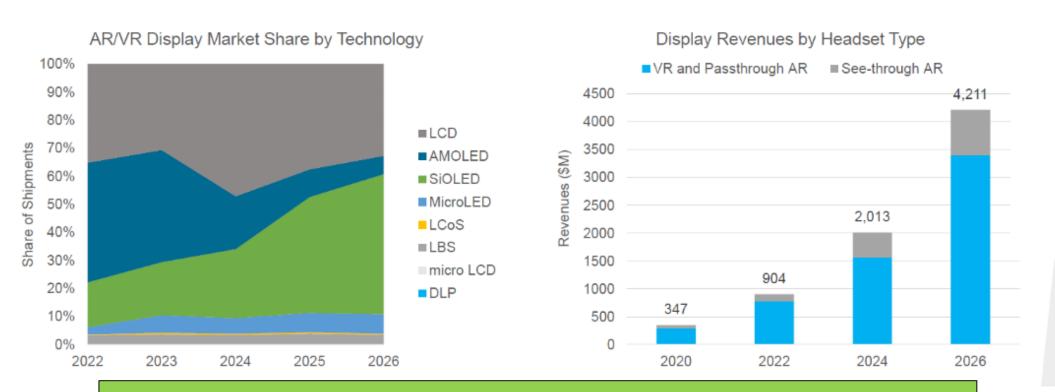
Veterinary Ultrasound

Hunting Scopes

Display Market Share and Revenues

- ▶ OLED on silicon (SiOLED) will capture the largest share of shipments from 2025, with LCD in second place.
- We expect that AMOLED will lose popularity in the long term, due to the limitations in pixel density.
- ▶ Revenues for AR/VR displays will grow at a CAGR of 51.6%, from \$0.3B in 2020 to \$4.2B in 2026.

DSCC charts exclude wearable monitor HMDs for Industrial & Medical applications



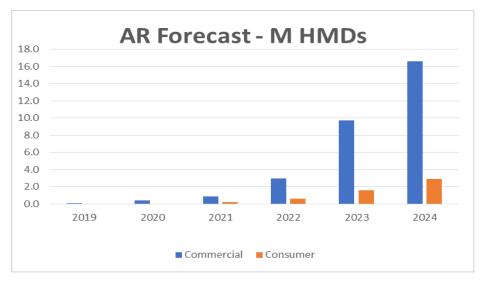
OLED Microdisplays Dominate

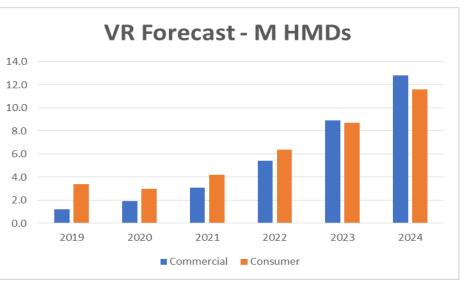


Well Positioned to Capitalize on Large Commercial and Consumer Opportunities

Profile

- ✓ Augmented reality for
 - Equipment repair
 - Factory automation
 - Service technicians
- ✓ Virtual reality for
 - Vehicle design
 - Training and simulation
 - Consumer gaming and entertainment
- eMagin is the only company with technology that satisfies the key requirements:
 - High brightness
 - High speed
 - High pixels per inch
 - High resolution





Source: IDC 2020



Our Manufacturing Footprint: We are "Made in the USA"

Hopewell Junction, NY (Headquarters)

- Houses own equipment for OLED microdisplay fabrication, assembly operations, R&D and product development functions
- eMagin is the only US-based manufacturer of OLED microdisplays
- Approximately \$39 million in DoD awards for procurement and installation of capital equipment to enhance manufacturing and enhance dPd technology

Class 10 Clean Room Operations



Photo-Lithography



In-Line Inspection



Metal Deposition



Glass Lid



OLED Deposition Cluster



Advanced Packaging Capabilities



Experienced Management Team of Recognized Industry Experts

Andrew Sculley CEO	 More than 20 years experience in OLED technology and manufacturing Led Kodak OLED Systems MS Physics Cornell, MBA Carnegie-Mellon 					
Dr. Amal Ghosh COO	 Pioneering inventor of disruptive OLED microdisplay technology at eMagin and Kodak PhD Physics MIT Past President of the prestigious Society for Information Display (SID) 					
Mark Koch CFO	 Previously eMagin's VP of Finance and Corporate Controller +25 years of financial experience Certified Public Accountant; BS Manhattan College 					
Oliver Prache SVP Product Development	 OLED product commercialization pioneer at Pixtech (France) and OIS Optical Imaging Systems Diplôme d'Ingénieur from E.N.S.E.R.G.Grenoble France 					
Joseph Saltarelli SVP Operations	 More than 25 years of semiconductor, thin films, and packaging manufacturing Senior Director of Manufacturing Operations, GLOBALFOUNDRIES BS Ceramic Engineering and Materials Science Rutgers, MBA in Technology Management 					



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Appendices



Consolidated Statement of Operations (In thousands, except per share data) (Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2021		2020		2021		2020
Revenues:								
Product	\$	5,313	\$	6,978	\$	17,160	\$	18,872
Contract		469		333		1,674		2,870
Total revenues, net		5,782		7,311		18,834		21,742
Cost of revenues:								
Product		4.962		5.385		15.135		15.153
Contract		261		234		861		1,487
Total cost of revenues		5,223		5,619		15,996		16,640
Gross profit	_	559		1,692	_	2,838		5,102
Operating expenses:								
Research and development		1,669		1,734		5,299		4,313
Selling, general and administrative		2,203		1,824		5,717		5,334
Total operating expenses		3,872		3,558		11,016		9,647
Loss from operations		(3,313)		(1,866)		(8,178)		(4,545
Other (expense) income:								
Change in fair value of common stock warrant liability		4,742		(1,803)		176		(3,304
Interest expense, net		(210)		(1,803)		(625)		(45
Gain on forgiveness of debt		(210)		(10)		1,963		(45
Other income, net		87		148		314		163
Total other income (expense)	_	4.619	_	(1.665)	_	1.828	_	(3,186
Income (loss) before provision for income taxes	_	1,306	_	(3,531)	_	(6,350)	_	(7,731
Income taxes		1,500		(3,331)		(0,550)		(7,751
Net income (loss)	s	1,306	\$	(3,531)	5	(6,350)	\$	(7,731
Less net income allocated to participating	<u> </u>		Ě	(-,,	Ť	(-)/	Ť	(1)1-1
securities Net income (loss) allocated to common shares	\$	268 1,038	\$	(3,531)	\$	(6,350)	\$	(7,731
Income (loss) per share, basic	5	0.01	_	(0.06)	-	(0.09)	_	(0.14
Loss per share, diluted	\$	(0.05)	\$	(0.06)	\$	(0.09)	\$	(0.14
-				, , , ,				1
Weighted average number of shares outstanding:								
Basic		72,527		57,736		71,675		54,451
Dilused		72 AC2		50.000		52.415		24.423
Diluted	_	73,862	_	57,736	_	73,417	_	54,451



Consolidated Balance Sheet

(In thousands, except share data) (Unaudited)

	5	September 30, 2021		December 31, 2020
ASSETS Current ameti:				
Cash and cash equivalents	S	7,337	S	8,315
Restricted cash	-	1,272	-	2.111
Accounts receivable, net		4,345		5,314
Account receivable-due from government awards		204		1,013
Unbilled accounts receivable		1,173		253
Inventories		7,917		8,379
Prepaid expenses and other current assets		723		943
Total current assets		22,971		26,328
Property, plant and equipment, net		29,344		21,132
Operating lease right-of-use assets		5		50
Intangibles and other assets		39		126
Total stiet	8	52,359	8	47,636
AVEL RAIDE	-	24,333	=	41,030
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current liabilities:		000		1.000
Accounts payable	S	988	S	1,206
Accrued compensation		2,005		1,628
Paycheck Protection Program loan - ourrent		_		982
Revolving credit facility, net		1,992		1,875
Common stock warrant liability		4,446		4,622
Other accrued expenses		476		1,693
Deferred revenue		65		425
Operating lease liability - current		5		51
Finance lease liability - current		1,138		1,027
Other current liabilities		747		757
Total current liabilities		11,862		14,266
Other liability - long term		28		56
Paycheck Protection Program loan - long term		_		982
Deferred Income - government awards - long term		12,072		4,309
Finance lease liability - long term		11,641		11,783
Total liabilities		35,603		31,396
Shareholders' equity:				
Preferred stock, \$0.001 par value: authorized 10,000,000 shares:				
Series B Convertible Preferred stock, (liquidation preference of \$5,659) stated value \$1,000 per share, \$0.001 par				
value: 10,000 shares designated and 5,659 issued and outstanding as of September 30, 2021 and December 31,				
Common stock, \$0.001 par value: authorized 200,000,000 shares, issued 72,697,697 shares, outstanding 72,535,631 shares as of September 30, 2021 and issued 68,890,819 shares, outstanding 68,728,753 shares as of December 31,		_		_
2020.		72		69
Additional paid-in capital		275,592		268,729
Accumulated deficit		(258,408)		(252,058)
Treasury stock, 162,066 shares as of September 30, 2024 and December 31, 2020.				(252,038)
Total shareholders' equity		(500) 16,756	_	16,240
Total liabilities and shareholders' equity		52,359	0	47.636
Total infolinies and analyzoothers eventy	2	25,229	-	+1,030



Adjusted EBITDA

\$ in thousands

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2021	_	2020		2021		2020
Net loss	\$	1,306	\$	(3,531)	\$	(6,350)	\$	(7,731)
Non-cash compensation		419		60		469		147
Change in fair value of common stock warrant liability		(4,742)		1,803		(176)		3,304
Depreciation and intangibles amortization expense		683		522		2,110		1,481
Interest expense		210		10		625		45
Adjusted EBITDA	\$	(2,124)	\$	(1,136)	\$	(3,322)	\$	(2,754)